



Fourth-Quarter 2014 Detailed Supplemental Information

| | 2013 | | | | | 2014 | | | | |
|---------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| \$ Millions, Except as Indicated | | | | | | | | | | |
| CONSOLIDATED INCOME STATEMENT | | | | | | | | | | |
| Revenues and Other Income | | | | | | | | | | |
| Sales and other operating revenues | 14,166 | 13,350 | 13,643 | 13,254 | 54,413 | 15,415 | 13,821 | 12,080 | 11,208 | 52,524 |
| Equity in earnings of affiliates | 362 | 494 | 709 | 654 | 2,219 | 572 | 672 | 764 | 521 | 2,529 |
| Gain on dispositions | 58 | 95 | 1,069 | 20 | 1,242 | 9 | 7 | 4 | 78 | 98 |
| Other income | 65 | 203 | 49 | 57 | 374 | 62 | 201 | 69 | 44 | 366 |
| Total Revenues and Other Income | 14,651 | 14,142 | 15,470 | 13,985 | 58,248 | 16,048 | 14,701 | 12,917 | 11,851 | 55,517 |
| Costs and Expenses | | | | | | | | | | |
| Purchased commodities | 5,834 | 5,521 | 5,708 | 5,580 | 22,643 | 7,127 | 5,495 | 4,703 | 4,774 | 22,099 |
| Production and operating expenses | 1,687 | 1,672 | 1,962 | 1,917 | 7,238 | 1,895 | 2,030 | 2,041 | 2,943 | 8,909 |
| Selling, general and administrative expenses | 165 | 193 | 249 | 247 | 854 | 182 | 218 | 203 | 132 | 735 |
| Exploration expenses | 277 | 321 | 313 | 321 | 1,232 | 296 | 517 | 459 | 773 | 2,045 |
| Depreciation, depletion and amortization | 1,807 | 1,832 | 1,902 | 1,893 | 7,434 | 1,892 | 2,070 | 2,096 | 2,271 | 8,329 |
| Impairments | 2 | 28 | 1 | 498 | 529 | 1 | 17 | 108 | 730 | 856 |
| Taxes other than income taxes | 892 | 642 | 664 | 686 | 2,884 | 651 | 612 | 493 | 332 | 2,088 |
| Accretion on discounted liabilities | 106 | 105 | 106 | 117 | 434 | 117 | 120 | 120 | 127 | 484 |
| Interest and debt expense | 130 | 139 | 151 | 192 | 612 | 171 | 155 | 149 | 173 | 648 |
| Foreign currency transaction (gains) losses | (36) | (7) | 9 | (24) | (58) | 18 | 7 | (8) | (83) | (66) |
| Total Costs and Expenses | 10,864 | 10,446 | 11,065 | 11,427 | 43,802 | 12,350 | 11,241 | 10,364 | 12,172 | 46,127 |
| Income (loss) from continuing operations before income taxes | 3,787 | 3,696 | 4,405 | 2,558 | 14,446 | 3,698 | 3,460 | 2,553 | (321) | 9,390 |
| Provision (benefit) for income taxes | 1,763 | 1,630 | 1,966 | 1,050 | 6,409 | 1,581 | 1,395 | 904 | (297) | 3,583 |
| Income (loss) from continuing operations | 2,024 | 2,066 | 2,439 | 1,508 | 8,037 | 2,117 | 2,065 | 1,649 | (24) | 5,807 |
| Income from discontinued operations | 129 | (3) | 57 | 995 | 1,178 | 20 | 33 | 1,078 | - | 1,131 |
| Net Income (Loss) | 2,153 | 2,063 | 2,496 | 2,503 | 9,215 | 2,137 | 2,098 | 2,727 | (24) | 6,938 |
| Less: net income attributable to noncontrolling interests | (14) | (13) | (16) | (16) | (59) | (14) | (17) | (23) | (15) | (69) |
| Net Income (Loss) Attributable to ConocoPhillips | 2,139 | 2,050 | 2,480 | 2,487 | 9,156 | 2,123 | 2,081 | 2,704 | (39) | 6,869 |
| Net Income (Loss) Attributable to ConocoPhillips | | | | | | | | | | |
| Per Share of Common Stock (dollars) | | | | | | | | | | |
| Basic | | | | | | | | | | |
| Continuing operations | 1.64 | 1.66 | 1.96 | 1.20 | 6.47 | 1.70 | 1.65 | 1.31 | (0.03) | 4.63 |
| Discontinued operations | 0.10 | - | 0.05 | 0.81 | 0.96 | 0.02 | 0.03 | 0.87 | - | 0.91 |
| Net Income (Loss) Attributable to ConocoPhillips | 1.74 | 1.66 | 2.01 | 2.01 | 7.43 | 1.72 | 1.68 | 2.18 | (0.03) | 5.54 |
| Diluted | | | | | | | | | | |
| Continuing operations | 1.63 | 1.65 | 1.95 | 1.20 | 6.43 | 1.69 | 1.64 | 1.31 | (0.03) | 4.60 |
| Discontinued operations | 0.10 | - | 0.05 | 0.80 | 0.95 | 0.02 | 0.03 | 0.86 | - | 0.91 |
| Net Income (Loss) Attributable to ConocoPhillips | 1.73 | 1.65 | 2.00 | 2.00 | 7.38 | 1.71 | 1.67 | 2.17 | (0.03) | 5.51 |
| Average Common Shares Outstanding (in thousands) | | | | | | | | | | |
| Basic | 1,229,232 | 1,229,773 | 1,231,054 | 1,233,741 | 1,230,963 | 1,234,968 | 1,236,057 | 1,236,431 | 1,239,975 | 1,237,325 |
| Diluted | 1,235,907 | 1,237,157 | 1,240,365 | 1,241,112 | 1,239,803 | 1,242,667 | 1,245,155 | 1,246,788 | 1,239,975 | 1,245,863 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES | | | | | | | | | | |
| Alaska | 842 | 1,060 | 787 | 860 | 3,549 | 930 | 973 | 722 | 497 | 3,122 |
| Lower 48 | 223 | 336 | 349 | 244 | 1,152 | 516 | 434 | 78 | (1,142) | (114) |
| Canada | (117) | 10 | 868 | (87) | 674 | 466 | 241 | 340 | 129 | 1,176 |
| Europe | 1,213 | 627 | 965 | 747 | 3,552 | 1,041 | 781 | 633 | (163) | 2,292 |
| Asia Pacific and Middle East | 1,393 | 1,416 | 1,120 | 1,173 | 5,102 | 1,093 | 1,233 | 1,058 | 818 | 4,202 |
| Other International | 416 | 395 | 607 | (57) | 1,361 | (67) | 99 | 10 | (131) | (89) |
| Corporate and Other | (183) | (148) | (291) | (322) | (944) | (281) | (301) | (288) | (329) | (1,199) |
| Consolidated | 3,787 | 3,696 | 4,405 | 2,558 | 14,446 | 3,698 | 3,460 | 2,553 | (321) | 9,390 |
| EFFECTIVE INCOME TAX RATES FOR CONTINUING OPERATIONS | | | | | | | | | | |
| Alaska* | 35.5% | 35.7% | 37.1% | 35.4% | 35.9% | 35.6% | 35.6% | 34.4% | 31.1% | 34.6% |
| Lower 48 | 52.8% | 30.4% | 40.1% | 15.5% | 34.5% | 37.3% | 38.7% | 60.0% | 43.8% | 80.9% |
| Canada | 213.7% | 52.2% | 26.0% | 29.3% | -6.6% | 23.7% | 24.0% | 9.7% | 27.0% | 20.1% |
| Europe | 62.6% | 58.1% | 70.2% | 70.0% | 65.4% | 66.7% | 66.8% | 66.4% | 90.8% | 64.9% |
| Asia Pacific and Middle East | 33.1% | 27.2% | 32.4% | 25.8% | 29.6% | 30.9% | 30.1% | 27.0% | 24.4% | 28.4% |
| Other International | 95.4% | 93.3% | 53.4% | 36.0% | 78.6% | 57.2% | -21.7% | 296.5% | -24.6% | -0.2% |
| Corporate and Other | 11.7% | -16.8% | 19.4% | 22.0% | 13.1% | 16.4% | 16.3% | 55.0% | 21.5% | 27.1% |
| Consolidated | 46.6% | 44.1% | 44.6% | 41.1% | 44.4% | 42.8% | 40.3% | 35.4% | 92.7% | 38.2% |
| *Alaska including taxes other than income taxes | 61.6% | 52.9% | 57.8% | 56.2% | 57.1% | 51.6% | 50.3% | 48.6% | 44.2% | 49.4% |



| \$ Millions | 2013 | | | | | 2014 | | | | |
|----------------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| EARNINGS BY SEGMENT | | | | | | | | | | |
| Alaska | 543 | 682 | 494 | 555 | 2,274 | 598 | 627 | 473 | 343 | 2,041 |
| Lower 48 | 105 | 233 | 209 | 207 | 754 | 324 | 265 | 32 | (643) | (22) |
| Canada | 133 | 5 | 642 | (62) | 718 | 356 | 182 | 307 | 95 | 940 |
| Europe | 454 | 263 | 288 | 224 | 1,229 | 347 | 259 | 213 | (15) | 804 |
| Asia Pacific and Middle East | 918 | 1,017 | 741 | 856 | 3,532 | 742 | 845 | 749 | 603 | 2,939 |
| Other International | 19 | 26 | 283 | (37) | 291 | (29) | 121 | (18) | (164) | (90) |
| Corporate and Other | (162) | (173) | (234) | (251) | (820) | (235) | (251) | (130) | (258) | (874) |
| Discontinued Operations | 129 | (3) | 57 | 995 | 1,178 | 20 | 33 | 1,078 | - | 1,131 |
| Consolidated | 2,139 | 2,050 | 2,480 | 2,487 | 9,156 | 2,123 | 2,081 | 2,704 | (39) | 6,869 |
| SPECIAL ITEMS (AFTER-TAX) | | | | | | | | | | |
| Alaska | - | 97 | - | - | 97 | - | - | - | (36) | (36) |
| Lower 48 | (60) | 69 | - | - | 9 | (122) | - | (151) | (610) | (883) |
| Canada | 224 | - | 461 | (129) | 556 | - | (109) | 47 | 9 | (53) |
| Europe | 83 | - | - | (107) | (24) | - | - | - | (144) | (144) |
| Asia Pacific and Middle East | - | 146 | (116) | - | 30 | (28) | - | 30 | - | 2 |
| Other International | - | - | 288 | - | 288 | - | 154 | - | - | 154 |
| Corporate and Other | 11 | (9) | (31) | (10) | (39) | - | - | 89 | - | 89 |
| Discontinued Operations | 129 | (3) | 57 | 995 | 1,178 | 20 | 33 | 1,078 | - | 1,131 |
| Consolidated | 387 | 300 | 659 | 749 | 2,095 | (130) | 78 | 1,093 | (781) | 260 |
| ADJUSTED EARNINGS | | | | | | | | | | |
| Alaska | 543 | 585 | 494 | 555 | 2,177 | 598 | 627 | 473 | 379 | 2,077 |
| Lower 48 | 165 | 164 | 209 | 207 | 745 | 446 | 265 | 183 | (33) | 861 |
| Canada | (91) | 5 | 181 | 67 | 162 | 356 | 291 | 260 | 86 | 993 |
| Europe | 371 | 263 | 288 | 331 | 1,253 | 347 | 259 | 213 | 129 | 948 |
| Asia Pacific and Middle East | 918 | 871 | 857 | 856 | 3,502 | 770 | 845 | 719 | 603 | 2,937 |
| Other International | 19 | 26 | (5) | (37) | 3 | (29) | (33) | (18) | (164) | (244) |
| Corporate and Other | (173) | (164) | (203) | (241) | (781) | (235) | (251) | (219) | (258) | (963) |
| Consolidated | 1,752 | 1,750 | 1,821 | 1,738 | 7,061 | 2,253 | 2,003 | 1,611 | 742 | 6,609 |
| ADJUSTED EFFECTIVE INCOME TAX RATES FOR CONTINUING OPERATIONS | | | | | | | | | | |
| Alaska | 35.5% | 35.6% | 37.1% | 35.4% | 35.9% | 35.6% | 35.6% | 34.4% | 31.5% | 34.6% |
| Lower 48 | 42.1% | 36.9% | 40.1% | 15.5% | 34.6% | 37.0% | 38.7% | 42.7% | 68.1% | 36.5% |
| Canada | 22.2% | 52.2% | 28.7% | 20.6% | 30.0% | 23.7% | 24.3% | 23.5% | 26.5% | 24.1% |
| Europe | 67.1% | 58.1% | 70.2% | 67.8% | 66.6% | 66.7% | 66.8% | 66.4% | 61.1% | 66.0% |
| Asia Pacific and Middle East | 34.1% | 31.2% | 31.5% | 25.8% | 30.3% | 30.1% | 30.1% | 27.1% | 24.4% | 28.3% |
| Other International | 95.4% | 93.3% | 102.6% | 36.0% | 99.6% | 57.2% | 39.3% | 296.5% | -24.6% | -0.1% |
| Corporate and Other | 11.0% | -19.6% | 15.5% | 21.2% | 11.0% | 16.4% | 16.3% | 30.8% | 21.5% | 21.5% |
| Consolidated | 53.3% | 47.4% | 48.7% | 42.1% | 48.0% | 42.1% | 41.5% | 40.0% | 39.7% | 41.2% |

The income tax effects of the special items are calculated based on the statutory rate of the jurisdiction in which the discrete item resides.



\$ Millions
DETAILED SPECIAL ITEMS (AFTER-TAX)

| | 2013 | | | | | 2014 | | | | |
|-------------------------------------|---------|---------|---------|---------|-------|---------|---------|---------|---------|-------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| Alaska | | | | | | | | | | |
| Pending claims and settlements | - | 97 | - | - | 97 | - | - | - | - | - |
| Impairments | - | - | - | - | - | - | - | - | (36) | (36) |
| Total | - | 97 | - | - | 97 | - | - | - | (36) | (36) |
| Lower 48 | | | | | | | | | | |
| Gain (loss) on asset sales | (39) | 47 | - | - | 8 | - | - | - | - | - |
| Loss on capacity agreements | - | - | - | - | - | (83) | - | - | - | (83) |
| Tax loss carryforward realization | (21) | 22 | - | - | 1 | - | - | - | - | - |
| Impairments | - | - | - | - | - | - | - | (151) | (124) | (275) |
| Pending claims and settlements | - | - | - | - | - | (39) | - | - | - | (39) |
| Freeport LNG termination agreement | - | - | - | - | - | - | - | - | (545) | (545) |
| Deferred tax adjustment | - | - | - | - | - | - | - | - | 59 | 59 |
| Total | (60) | 69 | - | - | 9 | (122) | - | (151) | (610) | (883) |
| Canada | | | | | | | | | | |
| Gain (loss) on asset sales | 224 | - | 461 | - | 685 | - | - | - | 38 | 38 |
| Impairments | - | - | - | (162) | (162) | - | (109) | - | (29) | (138) |
| FCCL IFRS depreciation adjustment | - | - | - | 33 | 33 | - | - | - | - | - |
| Pending claims and settlements | - | - | - | - | - | - | - | 47 | - | 47 |
| Total | 224 | - | 461 | (129) | 556 | - | (109) | 47 | 9 | (53) |
| Europe | | | | | | | | | | |
| Gain (loss) on asset sales | 83 | - | - | - | 83 | - | - | - | - | - |
| Impairments | - | - | - | (107) | (107) | - | - | - | (192) | (192) |
| Pending claims and settlements | - | - | - | - | - | - | - | - | 48 | 48 |
| Total | 83 | - | - | (107) | (24) | - | - | - | (144) | (144) |
| Asia Pacific and Middle East | | | | | | | | | | |
| Qatar depreciation adjustment | - | - | - | - | - | (28) | - | - | - | (28) |
| Pending claims and settlements | - | 146 | (116) | - | 30 | - | - | 30 | - | 30 |
| Total | - | 146 | (116) | - | 30 | (28) | - | 30 | - | 2 |
| Other International | | | | | | | | | | |
| Gain (loss) on asset sales | - | - | 288 | - | 288 | - | - | - | - | - |
| Pending claims and settlements | - | - | - | - | - | - | 154 | - | - | 154 |
| Total | - | - | 288 | - | 288 | - | 154 | - | - | 154 |
| Corporate and Other | | | | | | | | | | |
| Gain (loss) on asset sales | 11 | - | - | - | 11 | - | - | - | - | - |
| Pension settlement expense | - | - | (31) | (10) | (41) | - | - | - | - | - |
| Tax benefit on interest expense | - | - | - | - | - | - | - | 61 | - | 61 |
| Pending claims and settlements | - | (9) | - | - | (9) | - | - | 28 | - | 28 |
| Total | 11 | (9) | (31) | (10) | (39) | - | - | 89 | - | 89 |
| Discontinued Operations | 129 | (3) | 57 | 995 | 1,178 | 20 | 33 | 1,078 | - | 1,131 |
| Total Company | 387 | 300 | 659 | 749 | 2,095 | (130) | 78 | 1,093 | (781) | 260 |



| \$ Millions | 2013 | | | | | 2014 | | | | |
|---------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| CASH FLOW INFORMATION | | | | | | | | | | |
| Cash Flows from Operating Activities | | | | | | | | | | |
| Net income (loss) | 2,153 | 2,063 | 2,496 | 2,503 | 9,215 | 2,137 | 2,098 | 2,727 | (24) | 6,938 |
| Depreciation, depletion and amortization | 1,807 | 1,832 | 1,902 | 1,893 | 7,434 | 1,892 | 2,070 | 2,096 | 2,271 | 8,329 |
| Impairments | 2 | 28 | 1 | 498 | 529 | 1 | 17 | 108 | 730 | 856 |
| Dry hole costs and leasehold impairments | 36 | 176 | 133 | 98 | 443 | 69 | 334 | 265 | 498 | 1,166 |
| Accretion on discounted liabilities | 106 | 105 | 106 | 117 | 434 | 117 | 120 | 120 | 127 | 484 |
| Deferred taxes | 241 | 443 | 458 | 169 | 1,311 | 230 | 403 | 391 | (315) | 709 |
| Undistributed equity earnings | (29) | (199) | (357) | (237) | (822) | 1,131 | (450) | (347) | (257) | 77 |
| Gain on dispositions | (58) | (95) | (1,069) | (20) | (1,242) | (9) | (7) | (4) | (78) | (98) |
| Income from discontinued operations | (129) | 3 | (57) | (995) | (1,178) | (20) | (33) | (1,078) | - | (1,131) |
| Other | (503) | 17 | 206 | (91) | (371) | 116 | (308) | (344) | 303 | (233) |
| Net working capital changes | 982 | (684) | (175) | (75) | 48 | 614 | (681) | 220 | (658) | (505) |
| Net cash provided by continuing operations | 4,608 | 3,689 | 3,644 | 3,860 | 15,801 | 6,278 | 3,563 | 4,154 | 2,597 | 16,592 |
| Net cash provided by discontinued operations | 122 | 52 | 61 | 51 | 286 | 58 | 59 | 26 | - | 143 |
| Net Cash Provided by Operating Activities | 4,730 | 3,741 | 3,705 | 3,911 | 16,087 | 6,336 | 3,622 | 4,180 | 2,597 | 16,735 |
| Cash Flows from Investing Activities | | | | | | | | | | |
| Capital expenditures and investments | (3,391) | (3,705) | (4,185) | (4,256) | (15,537) | (3,895) | (4,246) | (4,588) | (4,356) | (17,085) |
| Proceeds from asset dispositions | 1,134 | 542 | 1,499 | 7,045 | 10,220 | 48 | 15 | 1,371 | 169 | 1,603 |
| Net sales (purchases) of short-term investments | (23) | (51) | 75 | (264) | (263) | 63 | (71) | (101) | 362 | 253 |
| Long-term collections from related parties and other investments | 36 | (11) | 54 | (146) | (67) | 108 | 65 | (484) | 468 | 157 |
| Net cash provided by (used in) continuing operations | (2,244) | (3,225) | (2,557) | 2,379 | (5,647) | (3,676) | (4,237) | (3,802) | (3,357) | (15,072) |
| Net cash used in discontinued operations | (189) | (190) | (161) | (64) | (604) | (22) | (28) | (9) | - | (59) |
| Net Cash Provided by (Used in) Investing Activities | (2,433) | (3,415) | (2,718) | 2,315 | (6,251) | (3,698) | (4,265) | (3,811) | (3,357) | (15,131) |
| Cash Flows from Financing Activities | | | | | | | | | | |
| Net issuance (repayment) of debt | (48) | (850) | (48) | - | (946) | (450) | - | (55) | 1,485 | 980 |
| Change in restricted cash | 748 | - | - | - | 748 | - | - | - | - | - |
| Issuance of company common stock | (10) | 5 | 17 | 8 | 20 | (32) | 78 | (19) | 8 | 35 |
| Dividends paid | (815) | (814) | (852) | (853) | (3,334) | (855) | (856) | (907) | (907) | (3,525) |
| Other | (205) | (186) | (202) | (3,028) | (3,621) | (17) | (11) | 8 | (44) | (64) |
| Net cash provided by (used in) continuing operations | (330) | (1,845) | (1,085) | (3,873) | (7,133) | (1,354) | (789) | (973) | 542 | (2,574) |
| Net cash used in discontinued operations | - | - | - | - | - | - | - | - | - | - |
| Net Cash Provided by (Used in) Financing Activities | (330) | (1,845) | (1,085) | (3,873) | (7,133) | (1,354) | (789) | (973) | 542 | (2,574) |
| Effect of Exchange Rate Changes | (163) | 6 | 72 | 10 | (75) | (10) | 54 | (130) | (128) | (214) |
| Net Change in Cash and Cash Equivalents | 1,804 | (1,513) | (26) | 2,363 | 2,628 | 1,274 | (1,378) | (734) | (346) | (1,184) |
| Cash and cash equivalents at beginning of period | 3,618 | 5,422 | 3,909 | 3,883 | 3,618 | 6,246 | 7,520 | 6,142 | 5,408 | 6,246 |
| Cash and Cash Equivalents at End of Period | 5,422 | 3,909 | 3,883 | 6,246 | 6,246 | 7,520 | 6,142 | 5,408 | 5,062 | 5,062 |
| CAPITAL PROGRAM | | | | | | | | | | |
| Capital expenditures and investments | | | | | | | | | | |
| Alaska | 262 | 283 | 291 | 304 | 1,140 | 415 | 390 | 369 | 390 | 1,564 |
| Lower 48 | 1,280 | 1,367 | 1,238 | 1,325 | 5,210 | 1,312 | 1,385 | 1,656 | 1,701 | 6,054 |
| Canada | 675 | 422 | 505 | 630 | 2,232 | 622 | 515 | 613 | 590 | 2,340 |
| Europe | 786 | 761 | 779 | 752 | 3,078 | 596 | 656 | 660 | 609 | 2,521 |
| Asia Pacific and Middle East | 337 | 827 | 1,142 | 1,076 | 3,382 | 848 | 1,094 | 1,077 | 858 | 3,877 |
| Other International | 24 | 18 | 187 | 84 | 313 | 67 | 172 | 164 | 136 | 539 |
| Corporate and Other | 27 | 27 | 43 | 85 | 182 | 35 | 34 | 49 | 72 | 190 |
| Total capital expenditures and investments | 3,391 | 3,705 | 4,185 | 4,256 | 15,537 | 3,895 | 4,246 | 4,588 | 4,356 | 17,085 |
| Joint venture acquisition obligation (principal) - Canada* | 189 | 192 | 194 | 197 | 772 | - | - | - | - | - |
| Total Capital Program | 3,580 | 3,897 | 4,379 | 4,453 | 16,309 | 3,895 | 4,246 | 4,588 | 4,356 | 17,085 |
| Capital Program for Algeria, Nigeria and Kashagan: | 189 | 190 | 161 | 69 | 609 | 22 | 28 | 9 | - | 59 |

*Excludes \$2,810 million prepayment in the fourth quarter of 2013.



| | 2013 | | | | | 2014 | | | | |
|----------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|--------------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| TOTAL SEGMENTS | | | | | | | | | | |
| Production | | | | | | | | | | |
| Total (MBOED) | | | | | | | | | | |
| Continuing operations, including equity affiliates | 1,555 | 1,510 | 1,470 | 1,473 | 1,502 | 1,532 | 1,557 | 1,481 | 1,589 | 1,540 |
| Discontinued operations (Algeria and Nigeria) | 41 | 42 | 44 | 45 | 43 | 36 | 37 | 14 | - | 21 |
| Total, including equity affiliates | 1,596 | 1,552 | 1,514 | 1,518 | 1,545 | 1,568 | 1,594 | 1,495 | 1,589 | 1,561 |
| Crude Oil (MBD) | | | | | | | | | | |
| Consolidated operations | 606 | 565 | 532 | 543 | 562 | 581 | 576 | 542 | 605 | 576 |
| Equity affiliates | 20 | 20 | 20 | 17 | 19 | 18 | 20 | 19 | 18 | 19 |
| Total continuing operations | 626 | 585 | 552 | 560 | 581 | 599 | 596 | 561 | 623 | 595 |
| Discontinued operations (Algeria and Nigeria) | 20 | 18 | 19 | 15 | 18 | 8 | 9 | 4 | - | 5 |
| Total | 646 | 603 | 571 | 575 | 599 | 607 | 605 | 565 | 623 | 600 |
| Over (under) lifting of crude oil (MBD)* | (9) | 4 | 19 | 11 | 6 | (16) | 4 | 15 | 6 | 2 |
| *Includes continuing and discontinued operations. | | | | | | | | | | |
| NGL (MBD) | | | | | | | | | | |
| Consolidated operations | 151 | 150 | 148 | 144 | 149 | 152 | 159 | 149 | 145 | 151 |
| Equity affiliates | 8 | 8 | 8 | 6 | 7 | 7 | 8 | 8 | 7 | 8 |
| Total continuing operations | 159 | 158 | 156 | 150 | 156 | 159 | 167 | 157 | 152 | 159 |
| Discontinued operations (Nigeria) | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 1 | - | 1 |
| Total | 162 | 161 | 160 | 154 | 159 | 162 | 170 | 158 | 152 | 160 |
| Bitumen (MBD) | | | | | | | | | | |
| Consolidated operations | 13 | 12 | 13 | 13 | 13 | 13 | 14 | 9 | 13 | 12 |
| Equity affiliates | 96 | 88 | 94 | 106 | 96 | 111 | 114 | 115 | 128 | 117 |
| Total | 109 | 100 | 107 | 119 | 109 | 124 | 128 | 124 | 141 | 129 |
| Natural Gas (MMCFD) | | | | | | | | | | |
| Consolidated operations | 3,479 | 3,505 | 3,423 | 3,427 | 3,458 | 3,432 | 3,482 | 3,315 | 3,524 | 3,438 |
| Equity affiliates | 483 | 493 | 507 | 439 | 481 | 469 | 516 | 518 | 516 | 505 |
| Total continuing operations | 3,962 | 3,998 | 3,930 | 3,866 | 3,939 | 3,901 | 3,998 | 3,833 | 4,040 | 3,943 |
| Discontinued operations (Nigeria) | 110 | 128 | 125 | 155 | 129 | 149 | 151 | 54 | - | 88 |
| Total | 4,072 | 4,126 | 4,055 | 4,021 | 4,068 | 4,050 | 4,149 | 3,887 | 4,040 | 4,031 |
| Industry Prices | | | | | | | | | | |
| Crude Oil (\$/BBL) | | | | | | | | | | |
| WTI | 94.29 | 94.12 | 105.80 | 97.38 | 97.90 | 98.75 | 103.05 | 97.48 | 73.41 | 93.17 |
| WCS | 62.41 | 75.06 | 88.35 | 65.26 | 72.77 | 75.55 | 82.94 | 76.99 | 58.90 | 73.60 |
| Brent dated | 112.55 | 102.44 | 110.32 | 109.27 | 108.65 | 108.22 | 109.63 | 101.85 | 76.27 | 98.99 |
| JCC (\$/BBL) | 114.19 | 113.07 | 107.36 | 107.94 | 110.64 | 112.78 | 111.40 | 109.59 | 110.37 | 111.04 |
| Natural Gas (\$/MMBTU) | | | | | | | | | | |
| Henry Hub first of month | 3.34 | 4.10 | 3.58 | 3.60 | 3.65 | 4.94 | 4.68 | 4.07 | 4.04 | 4.43 |
| Average Realized Prices | | | | | | | | | | |
| Crude Oil (\$/BBL) | | | | | | | | | | |
| Consolidated operations | 106.17 | 100.31 | 106.85 | 100.67 | 103.50 | 101.71 | 103.48 | 96.65 | 71.34 | 92.84 |
| Equity affiliates | 100.27 | 93.41 | 99.41 | 98.81 | 97.92 | 97.82 | 100.80 | 96.03 | 70.40 | 91.48 |
| Total continuing operations | 105.97 | 100.07 | 106.60 | 100.61 | 103.32 | 101.59 | 103.39 | 96.63 | 71.31 | 92.80 |
| Discontinued operations (Algeria and Nigeria) | 112.62 | 103.45 | 110.28 | 110.29 | 109.72 | 108.81 | 113.07 | 107.74 | - | 110.61 |
| Total | 106.20 | 100.14 | 106.74 | 100.83 | 103.51 | 101.69 | 103.53 | 96.67 | 71.31 | 92.94 |
| NGL (\$/BBL) | | | | | | | | | | |
| Consolidated operations | 40.87 | 36.21 | 39.44 | 41.89 | 39.60 | 44.86 | 38.71 | 36.26 | 29.75 | 37.45 |
| Equity affiliates | 77.32 | 64.63 | 69.90 | 83.05 | 73.31 | 79.91 | 68.84 | 67.13 | 54.09 | 67.20 |
| Total continuing operations | 42.95 | 37.80 | 41.14 | 43.82 | 41.42 | 46.52 | 40.36 | 37.83 | 31.07 | 38.99 |
| Discontinued operations (Nigeria) | 12.30 | 13.13 | 15.76 | 16.13 | 14.58 | 12.99 | 14.55 | 11.49 | - | 13.41 |
| Total | 42.41 | 37.24 | 40.47 | 43.07 | 40.79 | 45.85 | 39.93 | 37.66 | 31.07 | 38.71 |
| Bitumen (\$/BBL) | | | | | | | | | | |
| Consolidated operations | 36.78 | 59.67 | 76.90 | 44.73 | 55.25 | 61.69 | 68.00 | 64.95 | 46.57 | 60.03 |
| Equity affiliates | 39.52 | 55.13 | 75.93 | 43.64 | 53.00 | 55.85 | 65.55 | 62.30 | 36.85 | 54.62 |
| Total | 39.23 | 55.69 | 76.06 | 43.76 | 53.27 | 56.47 | 65.82 | 62.49 | 37.76 | 55.13 |
| Natural Gas (\$/MCF) | | | | | | | | | | |
| Consolidated operations | 5.75 | 5.88 | 5.49 | 5.73 | 5.71 | 7.15 | 6.29 | 5.46 | 5.51 | 6.10 |
| Equity affiliates | 9.36 | 8.84 | 9.35 | 8.29 | 8.98 | 10.43 | 10.46 | 9.11 | 9.24 | 9.79 |
| Total continuing operations | 6.19 | 6.25 | 5.99 | 6.02 | 6.11 | 7.55 | 6.82 | 5.96 | 5.98 | 6.57 |
| Discontinued operations (Nigeria) | 2.54 | 2.98 | 2.58 | 2.36 | 2.60 | 2.69 | 2.46 | 2.26 | - | 2.53 |
| Total | 6.09 | 6.15 | 5.88 | 5.88 | 6.00 | 7.37 | 6.66 | 5.91 | 5.98 | 6.48 |
| Exploration Expenses (\$ Millions) | | | | | | | | | | |
| Dry holes | 4 | 98 | 101 | 65 | 268 | 23 | 145 | 86 | 350 | 604 |
| Leasehold impairment | 32 | 78 | 32 | 33 | 175 | 46 | 189 | 179 | 148 | 562 |
| Total noncash expenses | 36 | 176 | 133 | 98 | 443 | 69 | 334 | 265 | 498 | 1,166 |
| Other (G&A, G&G and lease rentals) | 241 | 145 | 180 | 223 | 789 | 227 | 183 | 194 | 275 | 879 |
| Total exploration expenses | 277 | 321 | 313 | 321 | 1,232 | 296 | 517 | 459 | 773 | 2,045 |
| U.S. exploration expenses | 152 | 196 | 165 | 178 | 691 | 150 | 242 | 340 | 370 | 1,102 |
| International exploration expenses | 125 | 125 | 148 | 143 | 541 | 146 | 275 | 119 | 403 | 943 |
| DD&A (\$ Millions) | | | | | | | | | | |
| Alaska | 135 | 135 | 124 | 136 | 530 | 132 | 135 | 123 | 135 | 525 |
| Lower 48 | 744 | 785 | 880 | 836 | 3,245 | 829 | 939 | 982 | 953 | 3,703 |
| Canada | 343 | 345 | 330 | 297 | 1,315 | 232 | 238 | 236 | 218 | 924 |
| Europe | 261 | 234 | 234 | 304 | 1,033 | 404 | 421 | 427 | 546 | 1,798 |
| Asia Pacific and Middle East | 293 | 298 | 303 | 291 | 1,185 | 268 | 310 | 300 | 390 | 1,268 |
| Other International | 11 | 12 | 5 | 2 | 30 | 1 | 2 | 4 | 7 | |
| Corporate and Other | 20 | 23 | 26 | 27 | 96 | 26 | 27 | 26 | 25 | 104 |
| Total DD&A | 1,807 | 1,832 | 1,902 | 1,893 | 7,434 | 1,892 | 2,070 | 2,096 | 2,271 | 8,329 |



| | 2013 | | | | | 2014 | | | | |
|-----------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| PRODUCTION | | | | | | | | | | |
| Crude Oil (MBD) | | | | | | | | | | |
| Alaska | 190 | 176 | 161 | 182 | 178 | 175 | 170 | 139 | 164 | 162 |
| Lower 48 | 148 | 147 | 153 | 158 | 152 | 171 | 191 | 191 | 199 | 188 |
| Canada | 14 | 14 | 13 | 12 | 13 | 13 | 12 | 13 | 13 | 13 |
| Norway | 100 | 78 | 94 | 95 | 92 | 96 | 89 | 89 | 91 | 91 |
| United Kingdom | 24 | 22 | 17 | 23 | 21 | 39 | 37 | 30 | 33 | 35 |
| Europe | 124 | 100 | 111 | 118 | 113 | 135 | 126 | 119 | 124 | 126 |
| Australia/Timor-Leste | 13 | 15 | 13 | 10 | 13 | 12 | 9 | 8 | 10 | 9 |
| China | 57 | 56 | 51 | 48 | 53 | 58 | 50 | 46 | 46 | 50 |
| Indonesia | 9 | 7 | 8 | 7 | 8 | 10 | 7 | 7 | 5 | 7 |
| Malaysia | 7 | 6 | 5 | 7 | 6 | 6 | 10 | 11 | 23 | 13 |
| Equity affiliates | 15 | 15 | 16 | 13 | 15 | 14 | 16 | 15 | 14 | 15 |
| AP/ME | 101 | 99 | 93 | 85 | 95 | 100 | 92 | 87 | 98 | 94 |
| Libya | 44 | 44 | 17 | 1 | 26 | 1 | 1 | 8 | 21 | 8 |
| Equity affiliates | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Other International | 49 | 49 | 21 | 5 | 30 | 5 | 5 | 12 | 25 | 12 |
| Total continuing operations | 626 | 585 | 552 | 560 | 581 | 599 | 596 | 561 | 623 | 595 |
| Discontinued operations (Algeria and Nigeria) | 20 | 18 | 19 | 15 | 18 | 8 | 9 | 4 | - | 5 |
| Total | 646 | 603 | 571 | 575 | 599 | 607 | 605 | 565 | 623 | 600 |
| NGL (MBD) | | | | | | | | | | |
| Alaska | 18 | 15 | 11 | 16 | 15 | 16 | 16 | 8 | 14 | 13 |
| Lower 48 | 87 | 91 | 94 | 90 | 91 | 91 | 100 | 104 | 90 | 97 |
| Canada | 26 | 25 | 25 | 23 | 25 | 25 | 25 | 21 | 22 | 23 |
| Norway | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 3 |
| United Kingdom | 3 | 3 | 2 | 3 | 3 | 5 | 5 | 5 | 6 | 5 |
| Europe | 6 | 5 | 5 | 6 | 6 | 7 | 7 | 8 | 9 | 8 |
| Australia/Timor-Leste | 10 | 10 | 9 | 7 | 9 | 8 | 6 | 5 | 6 | 6 |
| Indonesia | 4 | 4 | 4 | 2 | 3 | 5 | 5 | 3 | 4 | 4 |
| Equity affiliates | 8 | 8 | 8 | 6 | 7 | 7 | 8 | 8 | 7 | 8 |
| AP/ME | 22 | 22 | 21 | 15 | 19 | 20 | 19 | 16 | 17 | 18 |
| Total continuing operations | 159 | 158 | 156 | 150 | 156 | 159 | 167 | 157 | 152 | 159 |
| Discontinued operations (Nigeria) | 3 | 3 | 4 | 4 | 3 | 3 | 3 | 1 | - | 1 |
| Total | 162 | 161 | 160 | 154 | 159 | 162 | 170 | 158 | 152 | 160 |
| Bitumen (MBD) | | | | | | | | | | |
| Consolidated operations | 13 | 12 | 13 | 13 | 13 | 13 | 14 | 9 | 13 | 12 |
| Equity affiliates | 96 | 88 | 94 | 106 | 96 | 111 | 114 | 115 | 128 | 117 |
| Total | 109 | 100 | 107 | 119 | 109 | 124 | 128 | 124 | 141 | 129 |
| Natural Gas (MMCFD) | | | | | | | | | | |
| Alaska | 56 | 38 | 35 | 43 | 43 | 55 | 45 | 48 | 49 | 49 |
| Lower 48 | 1,441 | 1,516 | 1,511 | 1,493 | 1,490 | 1,468 | 1,495 | 1,485 | 1,514 | 1,491 |
| Canada | 806 | 788 | 775 | 731 | 775 | 707 | 713 | 707 | 719 | 711 |
| Norway | 161 | 119 | 130 | 163 | 143 | 157 | 135 | 106 | 156 | 138 |
| United Kingdom | 300 | 290 | 227 | 277 | 273 | 315 | 345 | 298 | 334 | 323 |
| Europe | 461 | 409 | 357 | 440 | 416 | 472 | 480 | 404 | 490 | 461 |
| Australia/Timor-Leste | 251 | 272 | 268 | 255 | 262 | 263 | 277 | 200 | 279 | 255 |
| China | 4 | 6 | 4 | 4 | 4 | 3 | 3 | 4 | 4 | 4 |
| Indonesia | 428 | 447 | 439 | 452 | 442 | 457 | 463 | 464 | 461 | 461 |
| Malaysia | 1 | 1 | 1 | 1 | 1 | 3 | 5 | 2 | 3 | 3 |
| Equity affiliates | 483 | 493 | 507 | 439 | 481 | 469 | 516 | 518 | 516 | 505 |
| AP/ME | 1,167 | 1,219 | 1,219 | 1,151 | 1,190 | 1,195 | 1,264 | 1,188 | 1,263 | 1,228 |
| Libya | 31 | 28 | 33 | 8 | 25 | 4 | 1 | 1 | 5 | 3 |
| Other International | 31 | 28 | 33 | 8 | 25 | 4 | 1 | 1 | 5 | 3 |
| Total continuing operations | 3,962 | 3,998 | 3,930 | 3,866 | 3,939 | 3,901 | 3,998 | 3,833 | 4,040 | 3,943 |
| Discontinued operations (Nigeria) | 110 | 128 | 125 | 155 | 129 | 149 | 151 | 54 | - | 88 |
| Total | 4,072 | 4,126 | 4,055 | 4,021 | 4,068 | 4,050 | 4,149 | 3,887 | 4,040 | 4,031 |
| Total (MBOED) | | | | | | | | | | |
| Alaska | 218 | 197 | 178 | 205 | 200 | 200 | 193 | 155 | 186 | 183 |
| Lower 48 | 475 | 491 | 499 | 497 | 491 | 507 | 540 | 543 | 541 | 533 |
| Consolidated operations | 187 | 183 | 180 | 170 | 180 | 169 | 170 | 161 | 168 | 167 |
| Equity affiliates | 96 | 88 | 94 | 106 | 96 | 111 | 114 | 115 | 128 | 117 |
| Canada | 283 | 271 | 274 | 276 | 276 | 280 | 284 | 276 | 296 | 284 |
| Norway | 130 | 100 | 119 | 125 | 119 | 124 | 114 | 110 | 120 | 117 |
| United Kingdom | 77 | 73 | 57 | 72 | 70 | 96 | 99 | 84 | 95 | 94 |
| Europe | 207 | 173 | 176 | 197 | 189 | 220 | 213 | 194 | 215 | 211 |
| Australia/Timor-Leste | 65 | 70 | 67 | 60 | 65 | 64 | 61 | 46 | 62 | 57 |
| China | 58 | 57 | 52 | 49 | 54 | 59 | 51 | 47 | 46 | 51 |
| Indonesia | 84 | 86 | 85 | 84 | 85 | 91 | 89 | 87 | 86 | 88 |
| Malaysia | 7 | 6 | 5 | 7 | 6 | 6 | 11 | 11 | 24 | 14 |
| Equity affiliates | 104 | 105 | 108 | 92 | 102 | 99 | 110 | 110 | 107 | 107 |
| AP/ME | 318 | 324 | 317 | 292 | 312 | 319 | 322 | 301 | 325 | 317 |
| Libya | 49 | 49 | 22 | 2 | 30 | 2 | 1 | 8 | 22 | 8 |
| Equity affiliates | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| Other International | 54 | 54 | 26 | 6 | 34 | 6 | 5 | 12 | 26 | 12 |
| Total continuing operations | 1,555 | 1,510 | 1,470 | 1,473 | 1,502 | 1,532 | 1,557 | 1,481 | 1,589 | 1,540 |
| Discontinued operations (Algeria and Nigeria) | 41 | 42 | 44 | 45 | 43 | 36 | 37 | 14 | - | 21 |
| Total | 1,596 | 1,552 | 1,514 | 1,518 | 1,545 | 1,568 | 1,594 | 1,495 | 1,589 | 1,561 |



| AVERAGE REALIZED PRICES | 2013 | | | | | 2014 | | | | |
|-----------------------------------------------|---------|---------|---------|---------|--------|---------|---------|---------|---------|--------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| Crude Oil (\$/BBL) | | | | | | | | | | |
| Consolidated operations | | | | | | | | | | |
| Alaska | 110.79 | 106.09 | 110.95 | 104.04 | 107.83 | 106.39 | 108.93 | 102.36 | 74.07 | 97.68 |
| Lower 48 | 93.69 | 93.56 | 100.25 | 87.81 | 93.79 | 91.52 | 93.73 | 87.91 | 65.34 | 84.18 |
| Canada | 72.85 | 81.09 | 91.81 | 72.86 | 79.73 | 80.32 | 86.33 | 82.48 | 62.89 | 77.87 |
| Norway | 114.75 | 103.21 | 112.50 | 111.59 | 111.32 | 109.69 | 111.97 | 103.53 | 73.91 | 98.37 |
| United Kingdom | 111.07 | 101.67 | 110.62 | 108.94 | 107.57 | 107.37 | 110.01 | 102.22 | 85.38 | 103.07 |
| Europe | 114.11 | 102.74 | 112.28 | 110.96 | 110.56 | 109.05 | 111.38 | 103.17 | 75.76 | 99.56 |
| Australia/Timor-Leste | 107.76 | 97.11 | 103.84 | 107.26 | 104.17 | 106.36 | 105.31 | 101.26 | 75.57 | 98.70 |
| China | 110.91 | 98.58 | 106.36 | 106.17 | 105.50 | 105.62 | 106.18 | 97.73 | 71.34 | 95.94 |
| Indonesia | 93.32 | 83.15 | 93.35 | 95.66 | 91.37 | 92.82 | 94.82 | 84.28 | 53.74 | 84.28 |
| Malaysia | 119.87 | 108.67 | 114.90 | 118.29 | 115.44 | 115.35 | 114.51 | 109.62 | 76.87 | 96.94 |
| AP/ME | 109.35 | 97.77 | 105.43 | 106.43 | 104.78 | 104.92 | 105.65 | 99.07 | 71.94 | 95.32 |
| Libya | 112.18 | 102.82 | 107.49 | - | 107.21 | - | 107.33 | 95.22 | 83.52 | 86.71 |
| Other International | 112.18 | 102.82 | 107.49 | - | 107.21 | - | 107.33 | 95.22 | 83.52 | 86.71 |
| Total consolidated operations | 106.17 | 100.31 | 106.85 | 100.67 | 103.50 | 101.71 | 103.48 | 96.65 | 71.34 | 92.84 |
| Equity affiliates | 100.27 | 93.41 | 99.41 | 98.81 | 97.92 | 97.82 | 100.80 | 96.03 | 70.40 | 91.48 |
| Total continuing operations | 105.97 | 100.07 | 106.60 | 100.61 | 103.32 | 101.59 | 103.39 | 96.63 | 71.31 | 92.80 |
| Discontinued operations (Algeria and Nigeria) | 112.62 | 103.45 | 110.28 | 110.29 | 109.72 | 108.81 | 113.07 | 107.74 | - | 110.61 |
| Total | 106.20 | 100.14 | 106.74 | 100.83 | 103.51 | 101.69 | 103.53 | 96.67 | 71.31 | 92.94 |
| NGL (\$/BBL) | | | | | | | | | | |
| Consolidated operations | | | | | | | | | | |
| Lower 48 | 29.58 | 29.30 | 32.57 | 34.33 | 31.48 | 36.06 | 31.28 | 30.67 | 24.93 | 30.74 |
| Canada | 50.15 | 44.08 | 46.90 | 47.57 | 47.19 | 56.13 | 46.56 | 45.29 | 35.72 | 46.23 |
| Norway | 59.77 | 52.15 | 56.29 | 64.13 | 59.08 | 52.95 | 52.18 | 45.14 | 37.40 | 47.74 |
| United Kingdom | 60.61 | 46.32 | 58.58 | 61.69 | 57.48 | 64.99 | 59.48 | 58.21 | 40.05 | 54.74 |
| Europe | 60.10 | 49.29 | 57.36 | 63.01 | 58.36 | 60.48 | 57.32 | 54.47 | 39.42 | 52.65 |
| Australia/Timor-Leste | 77.42 | 67.48 | 71.92 | 81.14 | 74.79 | 78.51 | 72.80 | 71.18 | 51.27 | 69.56 |
| Indonesia | 78.10 | 64.58 | 69.97 | 72.47 | 71.23 | 82.11 | 69.07 | 67.57 | 56.31 | 69.06 |
| AP/ME | 77.59 | 66.54 | 71.35 | 79.29 | 73.82 | 80.07 | 71.52 | 69.69 | 53.66 | 69.36 |
| Total consolidated operations | 40.87 | 36.21 | 39.44 | 41.89 | 39.60 | 44.86 | 38.71 | 36.26 | 29.75 | 37.45 |
| Equity affiliates | 77.32 | 64.63 | 69.90 | 83.05 | 73.31 | 79.91 | 68.84 | 67.13 | 54.09 | 67.20 |
| Total continuing operations | 42.95 | 37.80 | 41.14 | 43.82 | 41.42 | 46.52 | 40.36 | 37.83 | 31.07 | 38.99 |
| Discontinued operations (Nigeria) | 12.30 | 13.13 | 15.76 | 16.13 | 14.58 | 12.99 | 14.55 | 11.49 | - | 13.41 |
| Total | 42.41 | 37.24 | 40.47 | 43.07 | 40.79 | 45.85 | 39.93 | 37.66 | 31.07 | 38.71 |
| Bitumen (\$/BBL) | | | | | | | | | | |
| Consolidated operations | | | | | | | | | | |
| Equity affiliates | 36.78 | 59.67 | 76.90 | 44.73 | 55.25 | 61.69 | 68.00 | 64.95 | 46.57 | 60.03 |
| Total | 39.52 | 55.13 | 75.93 | 43.64 | 53.00 | 55.85 | 65.55 | 62.30 | 36.85 | 54.62 |
| Natural Gas (\$/MCF) | | | | | | | | | | |
| Consolidated operations | | | | | | | | | | |
| Alaska | 5.20 | 4.03 | 4.09 | 3.74 | 4.35 | 5.22 | 6.03 | 5.47 | 5.01 | 5.42 |
| Lower 48 | 3.19 | 3.85 | 3.39 | 3.55 | 3.50 | 5.08 | 4.43 | 3.96 | 3.73 | 4.29 |
| Canada | 2.89 | 3.28 | 2.42 | 3.09 | 2.92 | 5.81 | 4.13 | 3.50 | 3.12 | 4.13 |
| Norway | 10.69 | 10.42 | 11.11 | 11.24 | 10.89 | 11.16 | 9.19 | 7.81 | 8.66 | 9.35 |
| United Kingdom | 10.87 | 10.19 | 10.12 | 11.04 | 10.58 | 10.83 | 8.92 | 7.88 | 9.42 | 9.27 |
| Europe | 10.81 | 10.26 | 10.48 | 11.11 | 10.68 | 10.94 | 8.99 | 7.86 | 9.22 | 9.29 |
| Australia/Timor-Leste* | 1.10 | 1.11 | 1.81 | 1.09 | 1.28 | 1.09 | 1.11 | 1.08 | 1.09 | 1.09 |
| China | 2.50 | 2.52 | 2.54 | 3.30 | 2.70 | 1.66 | 2.49 | 2.52 | 2.54 | 2.33 |
| Indonesia | 11.57 | 10.56 | 11.01 | 10.04 | 10.78 | 10.24 | 10.21 | 10.18 | 8.16 | 9.69 |
| AP/ME | 11.20 | 10.62 | 10.81 | 9.83 | 10.61 | 10.32 | 10.32 | 9.39 | 9.17 | 9.80 |
| Libya | 4.86 | 4.65 | 5.92 | 7.37 | 5.38 | 6.65 | - | - | 0.09 | 3.40 |
| Other International | 4.86 | 4.65 | 5.92 | 7.37 | 5.38 | 6.65 | - | - | 0.09 | 3.40 |
| Total consolidated operations | 5.75 | 5.88 | 5.49 | 5.73 | 5.71 | 7.15 | 6.29 | 5.46 | 5.51 | 6.10 |
| Equity affiliates | 9.36 | 8.84 | 9.35 | 8.29 | 8.98 | 10.43 | 10.46 | 9.11 | 9.24 | 9.79 |
| Total continuing operations | 6.19 | 6.25 | 5.99 | 6.02 | 6.11 | 7.55 | 6.82 | 5.96 | 5.98 | 6.57 |
| Discontinued operations (Nigeria) | 2.54 | 2.98 | 2.58 | 2.36 | 2.60 | 2.69 | 2.46 | 2.26 | - | 2.53 |
| Total | 6.09 | 6.15 | 5.88 | 5.88 | 6.00 | 7.37 | 6.66 | 5.91 | 5.98 | 6.48 |

*Excludes transfers to Darwin LNG plant.



| CORPORATE AND OTHER | 2013 | | | | | 2014 | | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD | 1st Qtr | 2nd Qtr | 3rd Qtr | 4th Qtr | YTD |
| Corporate and Other Earnings (Loss) (\$ Millions) | (162) | (173) | (234) | (251) | (820) | (235) | (251) | (130) | (258) | (874) |
| Detail of Earnings (Loss) (\$ Millions) | | | | | | | | | | |
| Net interest expense* | (108) | (127) | (124) | (171) | (530) | (163) | (158) | (36) | (145) | (502) |
| Corporate G&A expenses | (27) | (43) | (77) | (66) | (213) | (31) | (51) | (51) | (61) | (194) |
| Technology** | (8) | 41 | (26) | (13) | (6) | (28) | (20) | (26) | (19) | (93) |
| Other | (19) | (44) | (7) | (1) | (71) | (13) | (22) | (17) | (33) | (85) |
| Total | (162) | (173) | (234) | (251) | (820) | (235) | (251) | (130) | (258) | (874) |
| *Third-quarter 2014 includes a \$61 million tax benefit on interest expense from the prior year, as shown on page 3, as well as a \$32 million tax benefit related to the current year. | | | | | | | | | | |
| **Includes investment in new technologies or businesses outside of our normal scope of operations and is net of licensing revenues. | | | | | | | | | | |
| Before-Tax Net Interest Expense (\$ Millions) | | | | | | | | | | |
| Interest expense | (287) | (303) | (303) | (306) | (1,199) | (291) | (276) | (280) | (289) | (1,136) |
| Capitalized interest | 179 | 186 | 172 | 130 | 667 | 120 | 121 | 131 | 116 | 488 |
| Interest revenue | 10 | 28 | 10 | 12 | 60 | 9 | 10 | 10 | 11 | 40 |
| Total | (98) | (89) | (121) | (164) | (472) | (162) | (145) | (139) | (162) | (608) |
| Debt | | | | | | | | | | |
| Total debt (\$ Millions) | 21,670 | 21,721 | 21,668 | 21,662 | 21,662 | 21,206 | 21,234 | 21,187 | 22,565 | 22,565 |
| Debt-to-capital ratio (%) | 31% | 31% | 30% | 29% | 29% | 28% | 28% | 28% | 30% | 30% |
| Equity (\$ Millions) | 49,240 | 48,932 | 51,537 | 52,492 | 52,492 | 53,621 | 55,686 | 55,661 | 52,273 | 52,273 |

REFERENCE

Commonly Used Abbreviations

| | |
|----------|--------------------------------------------------|
| Earnings | Net Income (Loss) Attributable to ConocoPhillips |
| D&A | Depreciation, Depletion and Amortization |
| G&G | Geological and Geophysical |
| G&A | General and Administrative |
| IFRS | International Financial Reporting Standards |
| JCC | Japan Crude Cocktail |
| LNG | Liquefied Natural Gas |
| NGL | Natural Gas Liquids |
| WCS | Western Canada Select |
| WTI | West Texas Intermediate |

Units of Measure

| | |
|-------|------------------------------------------------|
| BBL | Barrels |
| MMBBL | Millions of Barrels |
| MBD | Thousands of Barrels per Day |
| MBOED | Thousands of Barrels of Oil Equivalent per Day |
| MCF | Thousands of Cubic Feet |
| MMBTU | Millions of British Thermal Units |
| MMCFD | Millions of Cubic Feet per Day |